Huddle accelerates cloud content collaboration in US government via Federal Partnership with Triad Technology Partners, LLC

Triad now offers next generation content collaboration service via its GSA schedule

SAN FRANCISCO, CA AND BETHESDA, MD – June 28, 2013 – Huddle’s push into the US government continues to gain momentum as the company today announced the launch of its partnership with Triad Technology Partners, a leading provider of cloud solutions for enterprise IT. The partnership will see Huddle’s next generation content collaboration service added to Triad Technology Partners’ GSA schedule, empowering government teams, departments, and agencies to securely share and work on content, within and across the firewall. Huddle’s FISMA-compliant service is already used by the Office of the Secretary of Defense, NASA, the US Department of Justice and the Federal Aviation Administration. An In-Q-Tel (IQT) technology portfolio company, Huddle also works with IQT customer agencies, the Department of Homeland Security Science and Technology Directorate (DHS S&T), and the National Geospatial-Intelligence Agency (NGA).

As a leader in delivering innovative big data, mobile IT and IT service management solutions, Triad Technology Partners has built a reputation for being a customer-focused and results-driven services provider for both public sector and commercial customers. Triad’s deep understanding of the Federal market provides the partnership with strong customer relationships and extends Huddle’s ability to deliver on the company’s vision for government agencies across the US public sector. Huddle is the latest vendor to join Triad’s roster of innovative technologies, which currently includes ServiceNow, MobileIron, Tableau Software and many more.

“Federal agencies are focused on delivering cost and time saving tools that enable their employees and contractors to collaborate with one another in a secure and compliant way. Huddle’s technology allows them to address these requirements while enabling the exchange of information necessary to deliver critical services for citizens quickly and cost effectively,” said Tim Hohman, CEO of Triad Technology Partners. “Also vital to the effectiveness of Huddle’s solution within the public sector is its adherence to the requirements of Federal Information Security Management Act (FISMA). Huddle’s FISMA-compliant status reflects the company’s emphasis on data security and Triad is thrilled to partner with the team to help Federal customers deliver on mission critical goals.”

“Following our most successful year in public sector organizations worldwide, it’s clear that the advantages of the cloud are no longer being overlooked by governments,” said Alastair Mitchell, CEO, Huddle. “Our partnership with Triad will enable us to extend our services into more US Federal agencies and ensure they are benefiting from the scalability, flexibility, improved service and value for money that the cloud offers. It’s clear that legacy systems, like SharePoint, no longer
meet the needs of today’s workforce. It’s time for governments to deploy technology that combines the stringent security measures required with the intuitive services and mobile capabilities workers are now demanding. That way, people can get their jobs done more effectively and government organizations can meet their goals.”

Triad is now offering Huddle’s cloud content collaboration service for the US Federal Government through its GSA Schedule.

**About Huddle**

Huddle provides next generation content collaboration for government and enterprises. Its patent-pending intelligent technology ensures relevant content is delivered directly to Huddle users, with no need to search. Business units of any size work more efficiently by huddling together within a secure cloud service accessed via web browsers, desktop or mobile devices. Co-headquartered in London and San Francisco and with offices in New York City, Huddle’s customers include 80 percent of Fortune 500 and 80 percent of UK government departments, as well as companies such as Kia Motors, SEGA, Unilever and P&G. The company is privately held and backed by venture capital firms DAG Ventures, Eden Ventures, Matrix Partners and Jafco Ventures. More information can be found at [www.huddle.com](http://www.huddle.com).

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**About Triad Technology Partners**

Triad Technology Partners, LLC is dedicated to providing exceptional software and services to public sector and commercial clients. For more information about Triad Technology Partners’ innovative technology and services solutions, please visit [http://www.triadtechpartners.com](http://www.triadtechpartners.com).

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