



## **Tableau Teams with Triad Technology to Offer Rapid-fire Business Intelligence Software to Government Customers**

Tableau now on Triad's GSA schedule; partnership expands Tableau's and Triad's reach in delivering powerful data analytics solutions

SEATTLE – August 31, 2010 – Tableau Software, the leading provider of rapid-fire business intelligence solutions, today announced that it has teamed with Triad Technology Partners to provide data analytics and business intelligence solutions to government customers. Triad will market and sell Tableau's rapid-fire business intelligence software solutions to federal, state, and local government agencies through Triad's General Services Administration (GSA) IT Schedule 70 contract GS-35F-0298W.

"Government agencies are under incredible pressure to use data to serve their constituencies. More than ever, they need access to accurate information and data. They don't have time for the slow roll-outs, explosive costs and low adoption rates of traditional BI," said Christian Chabot, CEO and co-founder of Tableau Software. "Now with Triad, we're able to offer agencies a new kind of BI that helps the people of our government agencies be more successful."

"Tableau Software is a great addition to our client roster," said Tim Hohman, CEO of Triad Technology Partners. "Tableau's fast analytics and data visualization solutions are perfectly positioned to help the government customer deal with their data analysis needs. We are very pleased to be Tableau's government partner."

Tableau's products provide browser-based business analytics anyone can use. Users can connect to virtually any data source and rapidly create interactive dashboards, reports and visualizations. In just a few clicks, they can share their work so that anyone using a browser can interact with and benefit from the live analytics. Tableau is a replacement of the slow pace and rigidity of traditional business intelligence software.

Tableau Software has helped corporations across various industries create and share interactive data visualizations, dashboards, and analytics. "We look forward to working with Triad to achieve similar success in the government," added Kelly Wright, Vice President of Sales for Tableau Software. "Triad's proven success in bringing innovative technologies to government agencies made them the ideal partner for Tableau's vision."

### **About Triad Technology Partners**

Triad Technology Partners is a privately-held, woman-owned small business with extensive experience selling enterprise technology into the public sector. For more information about Triad Technology Partners' innovative government technology solutions, please visit <http://www.com> or call 1-202-905-2914..

### **About Tableau Software**

Tableau Software is the leading provider of fast analytics and data visualization software. Ranked by Inc. Magazine as one of the 500 fastest growing U.S. companies and one of the 25 fastest-growing software companies, its award-winning business intelligence applications can be downloaded at



<http://www.tableausoftware.com/trial>. They enable anyone to easily create and share interactive data visualizations, dashboards and analytics, and they can scale to organizations of any size or reach. For more information, please visit <http://www.tableausoftware.com>.

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